



Hammond Manufacturing Company Limited  
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## PRESS RELEASE

Trade Symbol **TSX:HMM.A**

**HAMMOND MANUFACTURING COMPANY LIMITED announces financial results for the third quarter ended September 30, 2011:**

	Nine months ending:		Three months ending:	
	9/30/11	10/1/10	9/30/11	10/1/10
Net Sales	\$63,477,000	\$59,317,000	\$21,011,000	\$19,726,000
Earnings from operating activities(*)	2,225,000	3,066,000	430,000	1,247,000
Profit for Period	1,171,000	1,781,000	103,000	853,000
Total comprehensive income for the period	1,848,000	1,568,000	971,000	596,000
<b>Earnings per share</b>				
Basic	\$0.10	\$0.16	\$0.01	\$0.08
Diluted	\$0.10	\$0.16	\$0.01	\$0.08
Shares outstanding	11,334,300	11,334,300	11,334,300	11,334,300
Net Book value per share	\$2.59	\$2.42	\$2.59	\$2.42

(\*) Earnings from operations is before interest, foreign exchange, equity interest, other income and taxes

NOTE: All numbers have been stated under IFRS

The interim financial results have not been reviewed by an auditor

### **GUELPH, ONTARIO – October 20, 2011**

To all employees and shareholders:

New orders in Q3 exceeded our forecasts and taxed our capacity in our Guelph factory.

Operating earnings reflect the costs of responding to this surge in backlog level with increased staffing and capacity. Moreover, production was disrupted by a very hot July and August that resulted in lower outputs.

Our focus for Q4/11 is on the recovery of our service levels at normalized productivity levels.

Hammond Manufacturing Company Limited manufactures a broad range of products for the electronic and electrical products industry, including metallic and non-metallic enclosures, racks, small cases, outlet strips, surge suppressors and electronic transformers.

For information, contact:

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