

## **Hammond Manufacturing Company Limited**

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## **PRESS RELEASE**

Trade Symbol TSX:HMM.A

HAMMOND MANUFACTURING COMPANY LIMITED announces financial results for the year and fourth quarter ended December 31, 2013:

	Year ending:		Three months ending:	
	12/31/13	12/31/12	12/31/13	12/31/12
Net Product Sales	\$92,314,000	\$92,425,000	\$22,969,000	\$21,556,000
Income from operating activities(*)	3,757,000	2,792,000	\$857,000	\$407,000
Net Income for Period	2,258,000	1,662,000	\$755,000	\$264,000
Earnings per share				
Basic	\$0.20	\$0.15	\$0.07	\$0.02
Diluted	\$0.20	\$0.15	\$0.07	\$0.02

<sup>(\*)</sup> Earnings from operations is before interest, foreign exchange, equity interest, other income and taxes NOTE: The interim financial results have not been reviewed by an auditor

## GUELPH, ONTARIO - March 7, 2014

To all employees and shareholders:

Net product sales for 2013 were flat over 2012 despite a positive impact from foreign exchange. Net income of \$2,258,000 for 2013 benefited from the positive impact of foreign exchange and improved shop efficiencies.

Hammond Manufacturing Company Limited manufactures a broad range of products for the electronic and electrical products industry, including metallic and non-metallic enclosures, racks, small cases, outlet strips, surge suppressors and electronic transformers.

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